

## Top 20 Lenders

Mortgage Lender Name	Number of Loans for 2018 & 2019	2018 & 2019-2nd Mortgage THF Loan Amount	2018 & 2019-First Mortgage Loan Amount	Percent of Count Total	Percent of Dollars Second Mortgage	Percent of Dollars First Mortgage
Bank of America	3	\$30,001.00	\$688,712.00	1%	1%	2%
Castle & Cooke Mortgage	5	\$111,436.48	\$815,671.00	2%	5%	2%
Fifth Third Bank	9	\$86,001.00	\$1,905,755.00	4%	4%	5%
Summit Funding	3	\$31,212.36	\$550,613.00	1%	1%	1%
Reliant Mortgage	3	\$70,000.00	\$579,025.00	1%	3%	2%
Bank of England	4	\$30,079.00	\$615,264.00	2%	1%	2%
First Community Mortgage	4	\$58,196.84	\$680,391.00	2%	3%	2%
Loan Depot.Com	5	\$80,961.59	\$777,717.00	2%	4%	2%
USA Lending	6	\$74,001.00	\$862,964.00	3%	3%	2%
Envoy Mortgage	7	\$77,002.00	\$1,397,993.00	3%	3%	4%
Cardinal Financial Company	8	\$74,253.00	\$1,243,477.00	4%	3%	3%
Fairway Independent Mtg. Group	6	\$47,422.87	\$967,128.00	3%	2%	3%
Paramount Residential Mortgage	6	\$51,599.97	\$1,049,220.00	3%	2%	3%
Southwest Funding	7	\$56,600.00	\$1,107,042.00	3%	3%	3%
Highlands Residential Mortgage	7	\$65,100.00	\$1,206,823.92	3%	3%	3%
Synovus Mortgage	8	\$71,344.26	\$1,206,331.00	4%	3%	3%
First Choice Lending	7	\$59,500.00	\$953,843.00	3%	3%	2%
US Bank	10	\$97,437.00	\$2,347,092.00	5%	4%	6%
SWBC Mortgage	16	\$191,158.32	\$3,937,321.00	7%	9%	10%
The Mortgage Firm	29	\$283,485.15	\$4,948,282.00	13%	13%	13%
<b>Total of Top 20 Lenders</b>	<b>153</b>	<b>\$1,646,791.84</b>	<b>\$27,840,664.92</b>	<b>70%</b>	<b>73%</b>	<b>72%</b>
All Other 46 Lenders	66	\$601,781.42	\$10,749,234.00	30%	27%	28%
<b>Total of All Loans FY18 &amp; FY19</b>	<b>219</b>	<b>\$2,248,573.26</b>	<b>\$38,589,898.92</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>