



The Housing Fund President/CEO Nashville, Tennessee

The Housing Fund (THF) seeks a dynamic, entrepreneurial leader to serve as its President/CEO. THF has a 20-year track record of financing affordable housing and neighborhood revitalization projects throughout Tennessee. THF fulfills its mission by providing lending to low and moderate income individuals for home ownership, and to for-profit and not-for-profit developers working to meet the housing and community development needs of low and moderate income individuals and their

communities. THF is a not-for-profit Community Development Financial Institution (CDFI) located in Nashville.

THF is governed by a 15-member board of directors, with its day-to-day business operations managed by the executive and a team of 9 energized and motivated staff. The organization's annual operating budget exceeds \$2 million with net assets of \$10.5 million. More information on THF may be found at www.thehousingfund.org.

The President/CEO carries the full range of responsibilities typically associated with such a position. Reporting to the board of directors, the President/CEO's responsibilities can be grouped in five major areas: organization leadership and management, strategic planning, resource development, management of loan portfolio and lending operations and community external relations. The board has outlined the following priorities for the first 12–18 months of the incoming President/CEO's tenure: review and assess the strategic priorities in relation to the current city/state housing and community development context; identify targets for programs that will drive resource diversification and stability; review staff roles and responsibilities to support program and revenue priorities and lines of business; establish a clear "value proposition" for THF in the community and with key stakeholders; and identify best practices, partnerships and alignments that inform and support future work and products of THF.

Ideal candidates for this position will have a passion for housing and community development. The candidate should share THF's commitment to help individuals and communities create and maintain affordable and healthy places to live and work. Qualified applicants must possess an undergraduate degree in a relevant field of study, with preferred management experience in a complementary community development corporation or not-for-profit organization. The ideal candidate will have 8–10 years in senior organization leadership and management including oversight of a comparable budget and staff (advanced degree may substitute for some years of experience) as well as demonstrated experience in: affordable housing financing and community development; affordable housing and community development administration; cultivating funding relationships and raising capital and operating support; managing a diverse professional staff; exceptional interpersonal communication skills and building strong working relationships with stakeholders; developing and implementing a strategic plan or organization change management; developing reports, industry studies and grant applications; and innovating, adapting and recognizing trends to keep the organization agile and responsive to new opportunities and requirements.

Salary is competitive and commensurate with qualifications and experience. To apply, email cover letter, vitae/resume, and salary requirements to: THF@raffa.com (email applications are **required**). For other inquiries, contact Dave Erickson-Pearson at dericksonpearson@raffa.com or 303-703-6165.

Communications will be treated with confidence, and resumes will be accepted until the position is filled; however the active application period is now through March 31, 2017. Resume reviews begin immediately.

THF is an equal opportunity employer.